

GOC (Pak) Limited

Corporate Briefing Session Financial Results

For The Year Ended June 30, 2023



Presentation Outlines

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Company Profile

GOC (Pak) Limited was incorporated in Pakistan on 02 June 1964 as a private Company limited by shares under the Companies Act, 1913 (now Companies Act, 2017) and converted into a public limited company on April 17, 1986. The Company is engaged in manufacturing and sale of hockey sticks, cricket ball and other quality sports goods.



Associated Companies

- Anwar Khawaja Composites
- Anwar Khawaja Industries (Pvt) Limited
- Grays Leasing Limited

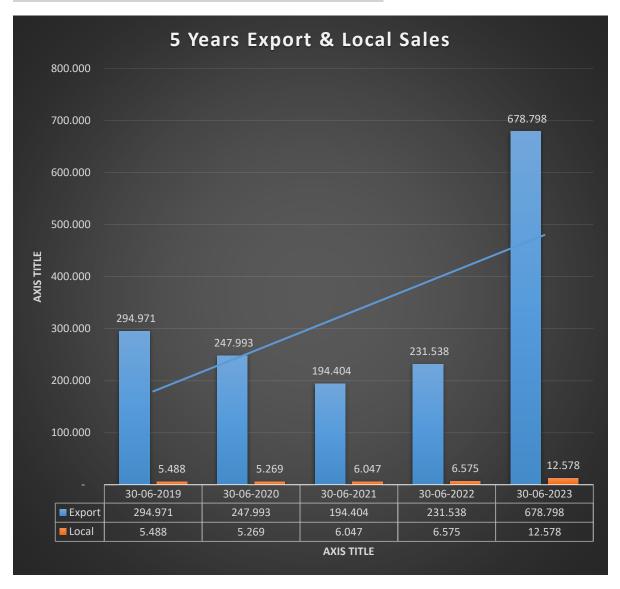


GOC has successfully developed a range of composite sticks and hopefully the sales will grow in this area in the years to come due to which we hope to increase our profitability. We also expect growth in export of cricket balls in the cricket playing countries like South Africa, Australia and England as well as in local sale in Pakistan.

Your management is always cognizant of the challenges that might lie ahead and will continue to proactively adapt in order to ensure optimum performance by your Company and superior returns for its shareholders.

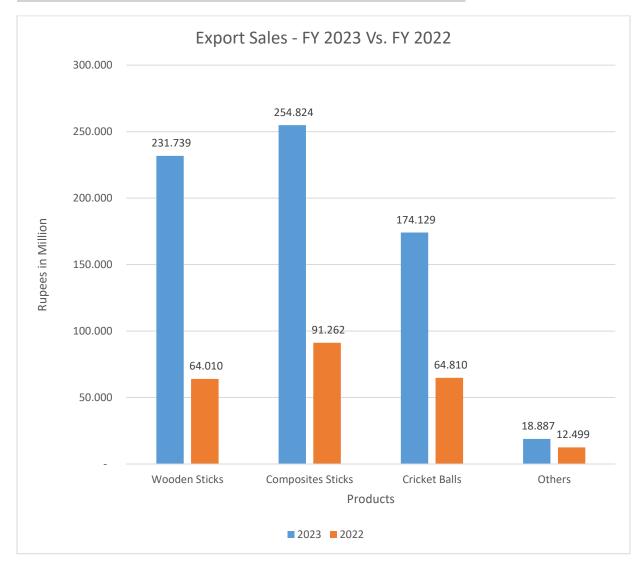


5 Years Export & Local Sales





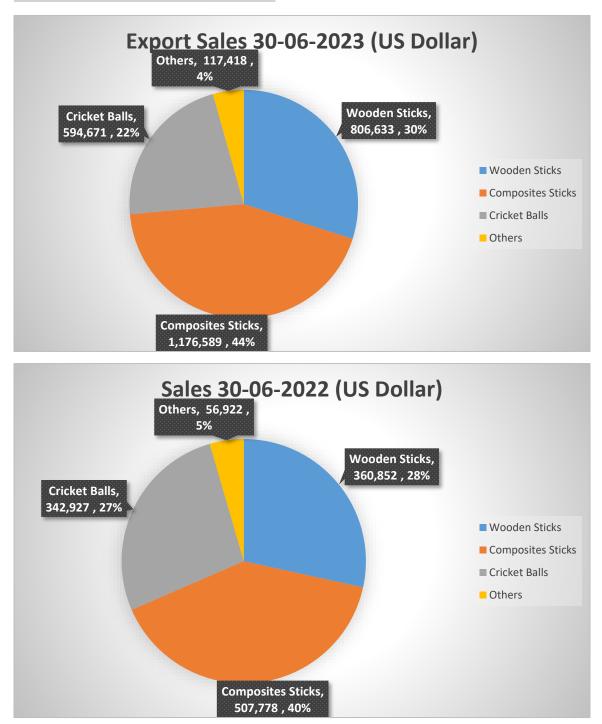
Export Sales - FY 2023 Vs. FY 2022





Export Sales (US Dollars)

FY 2023 Vs. FY 2022



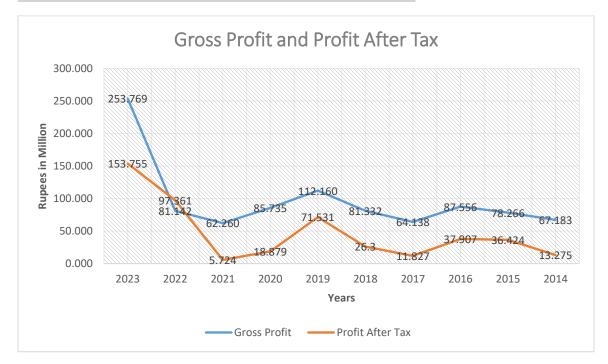


Profitability - FY 2023 Vs. FY 2022

| | | (Rupees in thousand) | | |
|------------------------|-----------|----------------------|----------|----------|
| | 2023 | 2022 | Variance | % |
| | | | | |
| Sales | 691,435 | 238,128 | 453,307 | 190.36 |
| Gross Profit | 253,769 | 81,142 | 172,627 | 212.75 |
| Operating Expenses | (126,821) | (76,308) | (50,513) | 66.20 |
| Other Income | 36,541 | 98,300 | 61,759 | 62.83 |
| Financial Charges | (2,574) | (806) | (1,768) | (219.35) |
| Share of Associate | 2,620 | 821 | 1,799 | 219.12 |
| Profit before Taxation | 163,535 | 103,149 | 60,386 | 58.54 |
| Taxation | (9,780) | (5,788) | (3,992) | 68.97 |
| Profit after Taxation | 153,755 | 97,361 | 56,394 | 57.92 |



Gross Profit & Profit After Tax





Earnings per Share and Cash Dividend





Thank You